

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 10-Q

☒

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **September 30, 2023**

OR

☐

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number: **000-56151**



ONE WORLD PRODUCTS, INC.

(Exact name of registrant as specified in its charter)

Nevada

(State or other jurisdiction of
incorporation or organization)

61-1744826

(I.R.S. Employer
Identification No.)

**6605 Grand Montecito Pkwy, Suite 100,
Las Vegas, Nevada 89149**

(Address of principal executive offices)

89149

(zip code)

(800) 605-3210

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

N/A

Trading Symbol(s)

N/A

Name of each exchange on which registered

N/A

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

☐

Accelerated filer

☐

Non-accelerated filer

☒

Smaller reporting company

☒

Emerging growth company

☒

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer’s classes of common stock as of the latest practicable date.

The number of shares of registrant’s common stock outstanding as of November 14, 2023 was 78,308,357.

| | |
|--|--|
| | |
| | |

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PART I – FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

**ONE WORLD PRODUCTS, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS**

| | September 30, 2023 | December 31, 2022 |
|---|-------------------------------|------------------------------|
| | (Unaudited) | |
| Assets | | |
| Current assets: | | |
| Cash | \$ 10,152 | \$ 11,016 |
| Accounts receivable | 12,488 | 12,355 |
| Inventory | 312,736 | 54,153 |
| Other current assets | 25,724 | 45,943 |
| Total current assets | 361,100 | 123,467 |
| Other assets | 213,593 | 179,927 |
| Right-of-use assets | - | 425,969 |
| Security deposits | 85,000 | 1,449,808 |
| Fixed assets, net | 2,367,417 | 988,536 |
| Total Assets | \$ 3,027,110 | \$ 3,167,707 |
| Liabilities and Stockholders' Equity (Deficit) | | |
| Current liabilities: | | |
| Accounts payable | \$ 815,841 | \$ 798,067 |
| Accrued expenses | 1,238,479 | 948,458 |
| Deferred revenues | 11,545 | 11,808 |
| Dividends payable | 181,651 | 137,843 |
| Current portion of lease liabilities | - | 86,235 |
| Convertible note payable, related party, current maturities | 750,000 | - |
| Notes payable, related parties, current maturities | 1,061,500 | 99,500 |
| Notes payable, net of \$53,442 of debt discounts at September 30, 2023 | 454,237 | 145,524 |
| Total current liabilities | 4,513,253 | 2,227,435 |
| Long-term lease liability | - | 341,680 |
| Convertible note payable, related party | - | 750,000 |
| Notes payable, related parties, long-term portion | - | 900,000 |
| Total Liabilities | 4,513,253 | 4,219,115 |
| Series A convertible preferred stock, \$0.001 par value, 500,000 shares authorized; 99,733 and 70,233 shares issued and outstanding at September 30, 2023 and December 31, 2022, respectively | 997,330 | 702,330 |
| Series B convertible preferred stock, \$0.001 par value, 300,000 shares authorized; 248,501 and 272,168 shares issued and outstanding at September 30, 2023 and December 31, 2022, respectively | 3,727,515 | 4,082,520 |
| Stockholders' Equity (Deficit): | | |
| Preferred stock, \$0.001 par value, 9,200,000 shares authorized; no shares issued and outstanding at September 30, 2023 and December 31, 2022, respectively | - | - |
| Common stock, \$0.001 par value, 300,000,000 shares authorized; 76,736,274 and 67,202,907 shares issued and outstanding at September 30, 2023 and December 31, 2022, respectively | 76,736 | 67,203 |
| Additional paid-in capital | 18,062,344 | 17,123,603 |
| Subscriptions payable | 45,000 | - |
| Accumulated other comprehensive income (loss) | 94,671 | (50,699) |
| Accumulated (deficit) | (24,489,739) | (22,976,365) |
| Total Stockholders' Equity (Deficit) | (6,210,988) | (5,836,258) |
| Total Liabilities and Stockholders' Equity (Deficit) | \$ 3,027,110 | \$ 3,167,707 |

See accompanying notes to financial statements.

ONE WORLD PRODUCTS, INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS
(Unaudited)

| | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|---|---|-----------------------|--|-----------------------|
| | 2023 | 2022 | 2023 | 2022 |
| Revenues | \$ 5,906 | \$ 33,373 | \$ 8,082 | \$ 76,384 |
| Cost of goods sold | 767 | 23,969 | 1,866 | 54,765 |
| Gross profit (loss) | <u>5,139</u> | <u>9,404</u> | <u>6,216</u> | <u>21,619</u> |
| Operating expenses: | | | | |
| General and administrative | 142,464 | 378,910 | 907,595 | 1,148,100 |
| Professional fees | 236,139 | 95,946 | 413,651 | 380,801 |
| Depreciation expense | 9,274 | 9,883 | 25,578 | 34,540 |
| Total operating expenses | <u>387,877</u> | <u>484,739</u> | <u>1,346,824</u> | <u>1,563,441</u> |
| Operating loss | <u>(382,738)</u> | <u>(475,335)</u> | <u>(1,340,608)</u> | <u>(1,541,822)</u> |
| Other income (expense): | | | | |
| Sublease income | - | - | - | 1,000 |
| Loss on sale of fixed assets | - | (9,041) | - | (9,041) |
| Gain on early extinguishment of lease | - | 20,148 | 4,397 | 20,148 |
| Gain on early extinguishment of debt | - | - | - | 121,372 |
| Interest income | 3 | - | 6 | 41 |
| Interest expense | (67,571) | (529,915) | (177,169) | (886,837) |
| Total other expense | <u>(67,568)</u> | <u>(518,808)</u> | <u>(172,766)</u> | <u>(753,317)</u> |
| Net loss | \$ (450,306) | \$ (994,143) | \$ (1,513,374) | \$ (2,295,139) |
| Other comprehensive loss: | | | | |
| Gain (loss) on foreign currency translation | \$ (32,831) | \$ 2,334 | \$ 145,370 | \$ 6,806 |
| Net other comprehensive loss | \$ (483,137) | \$ (991,809) | \$ (1,368,004) | \$ (2,288,333) |
| Series A convertible preferred stock declared (\$0.60 per share) | (15,083) | (9,866) | (43,808) | (28,971) |
| Net loss attributable to common shareholders | <u>\$ (498,220)</u> | <u>\$ (1,001,675)</u> | <u>\$ (1,411,812)</u> | <u>\$ (2,317,304)</u> |
| Weighted average number of common shares outstanding - basic and diluted | <u>74,958,373</u> | <u>66,080,317</u> | <u>71,436,129</u> | <u>65,850,852</u> |
| Net loss per share - basic and diluted | <u>\$ (0.01)</u> | <u>\$ (0.02)</u> | <u>\$ (0.02)</u> | <u>\$ (0.04)</u> |
| Dividends declared per share of common stock | <u>\$ 0.00</u> | <u>\$ 0.00</u> | <u>\$ 0.00</u> | <u>\$ 0.00</u> |

See accompanying notes to financial statements.

ONE WORLD PRODUCTS, INC.
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (DEFICIT)
(Unaudited)

For the Three Months Ended September 30, 2023

| | Series A Convertible Preferred Stock | | Series B Convertible Preferred Stock | | Common Stock | | Additional Paid-In Capital | Subscriptions Payable | Accumulated Other Comprehensive Income (Loss) | Accumulated Deficit | Total Stockholders' Equity (Deficit) |
|---|--------------------------------------|------------|--------------------------------------|--------------|--------------|-----------|----------------------------|-----------------------|---|---------------------|--------------------------------------|
| | Shares | Amount | Shares | Amount | Shares | Amount | | | | | |
| Balance, June 30, 2023 | 99,733 | \$ 997,330 | 272,168 | \$ 4,082,520 | 73,369,574 | \$ 73,370 | \$ 17,594,074 | \$ - | \$ 127,502 | \$ (24,039,433) | \$ (6,244,487) |
| Series A preferred stock to be issued for services | - | - | - | - | - | - | - | 45,000 | - | - | 45,000 |
| Series B preferred stock conversions | - | - | (23,667) | (355,005) | 2,366,700 | 2,366 | 352,639 | - | - | - | 355,005 |
| Common stock issued for services | - | - | - | - | 1,000,000 | 1,000 | 83,000 | - | - | - | 84,000 |
| Amortization of common stock options issued for services | - | - | - | - | - | - | 47,714 | - | - | - | 47,714 |
| Series A convertible preferred stock dividend declared (\$0.60 per share) | - | - | - | - | - | - | (15,083) | - | - | - | (15,083) |
| Loss on foreign currency translation | - | - | - | - | - | - | - | - | (32,831) | - | (32,831) |
| Net loss | - | - | - | - | - | - | - | - | - | (450,306) | (450,306) |
| Balance, September 30, 2023 | 99,733 | \$ 997,330 | 248,501 | \$ 3,727,515 | 76,736,274 | \$ 76,736 | \$ 18,062,344 | \$ 45,000 | \$ 94,671 | \$ (24,489,739) | \$ (6,210,988) |

For the Three Months Ended September 30, 2022

| | Series A Convertible Preferred Stock | | Series B Convertible Preferred Stock | | Common Stock | | Additional Paid-In Capital | Subscriptions Payable | Accumulated Other Comprehensive Income (Loss) | Accumulated Deficit | Total Stockholders' Equity (Deficit) |
|---|--------------------------------------|------------|--------------------------------------|--------------|--------------|-----------|----------------------------|-----------------------|---|---------------------|--------------------------------------|
| | Shares | Amount | Shares | Amount | Shares | Amount | | | | | |
| Balance, June 30, 2022 | 65,233 | \$ 652,330 | 238,501 | \$ 3,577,515 | 65,861,631 | \$ 65,862 | \$ 16,928,274 | \$ - | \$ (59,875) | \$ (21,217,884) | \$ (4,283,623) |
| Series B Convertible Preferred Stock sold for cash | - | - | 10,000 | 150,000 | - | - | - | - | - | - | - |
| Series B Convertible Preferred Stock issued as a commitment fee on ELOC | - | - | 13,667 | 205,005 | - | - | - | - | - | - | - |
| Common stock issued for services | - | - | - | - | 1,341,276 | 1,341 | 132,787 | - | - | - | 134,128 |
| Amortization of common stock options issued for services | - | - | - | - | - | - | 41,180 | - | - | - | 41,180 |
| Series A convertible preferred stock dividend declared (\$0.60 per share) | - | - | - | - | - | - | (9,866) | - | - | - | (9,866) |
| Gain on foreign currency translation | - | - | - | - | - | - | - | - | 2,334 | - | 2,334 |
| Net loss | - | - | - | - | - | - | - | - | - | (994,143) | (994,143) |
| Balance, September 30, 2022 | 65,233 | \$ 652,330 | 262,168 | \$ 3,932,520 | 67,202,907 | \$ 67,203 | \$ 17,092,375 | \$ - | \$ (57,541) | \$ (22,212,027) | \$ (5,109,990) |

For the Nine Months Ended September 30, 2023

| | Series A Convertible Preferred Stock | | Series B Convertible Preferred Stock | | Common Stock | | Additional | Subscriptions | Accumulated | Accumulated | Total |
|---|--------------------------------------|------------|--------------------------------------|--------------|--------------|-----------|-----------------|---------------|-----------------------------------|-----------------|--------------------------------|
| | Shares | Amount | Shares | Amount | Shares | Amount | Paid-In Capital | Payable | Other Comprehensive Income (Loss) | Deficit | Stockholders' Equity (Deficit) |
| Balance, December 31, 2022 | 70,233 | \$ 702,330 | 272,168 | \$ 4,082,520 | 67,202,907 | \$ 67,203 | \$ 17,123,603 | \$ - | \$ (50,699) | \$ (22,976,365) | \$ (5,836,258) |
| Series A Convertible Preferred Stock sold for cash | 25,000 | 250,000 | - | - | - | - | - | - | - | - | - |
| Series A Convertible Preferred Stock issued for services | 4,500 | 45,000 | - | - | - | - | - | 45,000 | - | - | 45,000 |
| Series B preferred stock conversions | - | - | (23,667) | (355,005) | 2,366,700 | 2,366 | 352,639 | - | - | - | 355,005 |
| Common stock issued for services | - | - | - | - | 2,500,000 | 2,500 | 171,350 | - | - | - | 173,850 |
| Commitment shares issued pursuant to promissory note | - | - | - | - | 1,666,667 | 1,667 | 40,508 | - | - | - | 42,175 |
| Common stock sold for cash | - | - | - | - | 3,000,000 | 3,000 | 297,000 | - | - | - | 300,000 |
| Amortization of common stock options issued for services | - | - | - | - | - | - | 121,052 | - | - | - | 121,052 |
| Series A convertible preferred stock dividend declared (\$0.60 per share) | - | - | - | - | - | - | (43,808) | - | - | - | (43,808) |
| Loss on foreign currency translation | - | - | - | - | - | - | - | - | 145,370 | - | 145,370 |
| Net loss | - | - | - | - | - | - | - | - | - | (1,513,374) | (1,513,374) |
| Balance, September 30, 2023 | 99,733 | \$ 997,330 | 248,501 | \$ 3,727,515 | 76,736,274 | \$ 76,736 | \$ 18,062,344 | \$ 45,000 | \$ 94,671 | \$ (24,489,739) | \$ (6,210,988) |

For the Nine Months Ended September 30, 2022

| | Series A Convertible Preferred Stock | | Series B Convertible Preferred Stock | | Common Stock | | Additional | Subscriptions | Accumulated | Accumulated | Total |
|---|--------------------------------------|------------|--------------------------------------|--------------|--------------|-----------|-----------------|---------------|-----------------------------------|-----------------|--------------------------------|
| | Shares | Amount | Shares | Amount | Shares | Amount | Paid-In Capital | Payable | Other Comprehensive Income (Loss) | Deficit | Stockholders' Equity (Deficit) |
| Balance, December 31, 2021 | 65,233 | \$ 652,330 | 238,501 | \$ 3,577,515 | 65,599,565 | \$ 65,600 | \$ 16,843,656 | \$ 21,725 | \$ (64,347) | \$ (19,916,888) | \$ (3,050,254) |
| Series B Convertible Preferred Stock sold for cash | - | - | 10,000 | 150,000 | - | - | - | - | - | - | - |
| Series B Convertible Preferred Stock issued as a commitment fee on ELOC | - | - | 13,667 | 205,005 | - | - | - | - | - | - | - |
| Common stock issued for services | - | - | - | - | 1,603,342 | 1,603 | 154,250 | (21,725) | - | - | 134,128 |
| Amortization of common stock options issued for services | - | - | - | - | - | - | 123,440 | - | - | - | 123,440 |
| Series A convertible preferred stock dividend declared (\$0.60 per share) | - | - | - | - | - | - | (28,971) | - | - | - | (28,971) |
| Gain on foreign currency translation | - | - | - | - | - | - | - | - | 6,806 | - | 6,806 |
| Net loss | - | - | - | - | - | - | - | - | - | (2,295,139) | (2,295,139) |
| Balance, September 30, 2022 | 65,233 | \$ 652,330 | 262,168 | \$ 3,932,520 | 67,202,907 | \$ 67,203 | \$ 17,092,375 | \$ - | \$ (57,541) | \$ (22,212,027) | \$ (5,109,990) |

See accompanying notes to financial statements.

ONE WORLD PRODUCTS, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

| | For the Nine Months Ended September 30, | |
|---|--|---------------------|
| | 2023 | 2022 |
| Cash flows from operating activities | | |
| Net loss | \$ (1,513,374) | \$ (2,295,139) |
| Adjustments to reconcile net loss to net cash used in operating activities: | | |
| Depreciation and amortization expense | 25,578 | 34,540 |
| Loss on disposal of fixed assets | - | 9,041 |
| Gain on early extinguishment of lease | (4,397) | (20,148) |
| Gain on early extinguishment of debt | - | (121,372) |
| Amortization of debt discounts | 26,233 | 412,673 |
| Series A preferred stock issued for services | 90,000 | - |
| Common stock issued for services | 173,850 | 339,133 |
| Stock options issued for services | 121,052 | 123,440 |
| Decrease (increase) in assets: | | |
| Accounts receivable | (133) | (11,216) |
| Inventory | (258,583) | (120,625) |
| Other current assets | 20,219 | 109,578 |
| Other assets | (33,666) | (33,327) |
| Right-of-use assets | 34,391 | 84,667 |
| Security deposits | - | (194,020) |
| Increase (decrease) in liabilities: | | |
| Accounts payable | 17,774 | 259,049 |
| Accrued expenses | 290,021 | 357,650 |
| Deferred revenues | (263) | 5,176 |
| Lease liability | (31,940) | (64,067) |
| Net cash used in operating activities | <u>(1,043,238)</u> | <u>(1,124,967)</u> |
| Cash flows from investing activities | | |
| Proceeds received on sale of fixed assets | - | 6,350 |
| Purchase of fixed assets | (5,046) | (43,201) |
| Net cash used in investing activities | <u>(5,046)</u> | <u>(36,851)</u> |
| Cash flows from financing activities | | |
| Proceeds received on convertible note payable | - | 750,000 |
| Repayment of convertible note payable | - | (750,000) |
| Proceeds from notes payable, related parties | 62,000 | 99,500 |
| Proceeds from notes payable | 262,500 | 868,081 |
| Proceeds from sale of preferred and common stock | 550,000 | 150,000 |
| Net cash provided by financing activities | <u>874,500</u> | <u>1,117,581</u> |
| Effect of exchange rate changes on cash | <u>172,920</u> | <u>(6,820)</u> |
| Net increase (decrease) in cash | (864) | (51,057) |
| Cash - beginning | 11,016 | 119,678 |
| Cash - ending | <u>\$ 10,152</u> | <u>\$ 68,621</u> |
| Supplemental disclosures: | | |
| Interest paid | \$ 40,693 | \$ 79,269 |
| Income taxes paid | <u>\$ -</u> | <u>\$ -</u> |
| Non-cash investing and financing transactions: | | |
| Dividends payable | \$ 43,808 | \$ 28,971 |
| Initial recognition of right-of-use assets and lease liabilities | <u>\$ -</u> | <u>\$ 1,535,706</u> |
| Deposit on equipment settled with note payable | <u>35,000</u> | <u>-</u> |
| Value of debt discounts attributable to commitment shares | <u>\$ 42,175</u> | <u>\$ -</u> |

See accompanying notes to financial statements.

ONE WORLD PRODUCTS, INC.
Notes to Condensed Consolidated Financial Statements
(Unaudited)

Note 1 – Nature of Business and Significant Accounting Policies

Nature of Business

One World Products, Inc. (the “Company,” “we,” “our” or “us”) was incorporated in Nevada on September 2, 2014. On February 21, 2019, we entered into an Agreement and Plan of Merger with OWP Merger Subsidiary, Inc., our wholly-owned subsidiary, and OWP Ventures, Inc. (“OWP Ventures”), which is the parent company of One World Pharma SAS, a Colombian company (“OWP Colombia”). Pursuant to the Merger Agreement, we acquired OWP Ventures (and indirectly, OWP Colombia) by the merger of OWP Merger Subsidiary with and into OWP Ventures, with OWP Ventures being the surviving entity as our wholly-owned subsidiary (the “Merger”). As a result of the Merger (a) holders of the outstanding capital stock of OWP Ventures received an aggregate of 39,475,398 shares of our common stock; (b) options to purchase 825,000 shares of common stock of OWP Ventures at an exercise price of \$0.50 automatically converted into options to purchase 825,000 shares of our common stock at an exercise price of \$0.50; (c) the outstanding principal and interest under a \$300,000 convertible note issued by OWP Ventures became convertible, at the option of the holder, into shares of our common stock at a conversion price equal to the lesser of \$0.424 per share or 80% of the price we sell our common stock in a future “Qualified Offering”; (d) 875,000 shares of our common stock owned by OWP Ventures prior to the Merger were cancelled; and (e) OWP Ventures’ chief operating officer became our chief operating officer and two of OWP Ventures’ directors became members of our board of directors. The Company’s headquarters are located in Las Vegas, Nevada, and all of its customers are expected to be outside of the United States. On January 10, 2019, the Company changed its name from Punto Group, Corp. to One World Pharma, Inc., and on November 23, 2021, the Company changed its name to One World Products, Inc. through the merger of One World Products, Inc., a recently formed Nevada corporation wholly-owned by the Company, with and into the Company (the “Name Change Merger”) pursuant to the applicable provisions of the Nevada Revised Statutes (“NRS”). As permitted by the NRS, the articles of merger filed with the Secretary of State of the state of Nevada to effect the Name Change Merger amended Article I of the Company’s Articles of Incorporation to change the Company’s name to “One World Products, Inc.” The Name Change Merger was effected solely to effect the change of the Company’s name, and had no effect on the Company’s officers, directors, operations, assets or liabilities.

OWP Ventures is a holding company formed in Delaware on March 27, 2018 to enter and support the cannabis industry, and on May 30, 2018, it acquired OWP Colombia. OWP Colombia is a licensed cannabis cultivation, production and distribution (export) company located in Popayán, Colombia (nearest major city is Cali). We plan to be a producer of raw cannabis and hemp plant ingredients for both medical and industrial uses across the globe. We have received licenses to cultivate, produce and distribute the raw ingredients of the cannabis and hemp plant for medicinal, scientific and industrial purposes. Specifically, we are one of the few companies in Colombia to receive all four licenses, including seed use, cultivation of non-psychoactive cannabis, cultivation of psychoactive cannabis, and manufacturing allowing for extraction and export. Currently, we own approximately 30 acres and have a covered greenhouse built specifically to cultivate high-grade cannabis and hemp. In addition, we have entered into agreements with local farming cooperatives that include small farmers and indigenous tribe members, under which they will cultivate cannabis on up to approximately 140 acres of land using our seeds and propagation techniques, and sell their harvested products to us on an exclusive basis. We began harvesting cannabis in the first quarter of 2019 for the purpose of further research and development activities, quality control testing and extraction. We have been generating revenue from the sale of our seeds since the second quarter of 2020. During the first quarter of 2022, we made payments of approximately \$1,400,000 for a state-of-the-art distillation machine that was placed in service during the second quarter of 2023 within our vertically integrated extraction facility.

Basis of Presentation

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) and the rules of the Securities and Exchange Commission (SEC). Intercompany accounts and transactions have been eliminated.

The unaudited condensed consolidated financial statements of the Company and the accompanying notes included in this Quarterly Report on Form 10-Q are unaudited. In the opinion of management, all adjustments necessary for a fair presentation of the Condensed Consolidated Financial Statements have been included. Such adjustments are of a normal, recurring nature. The Condensed Consolidated Financial Statements, and the accompanying notes, are prepared in accordance with GAAP and do not contain certain information included in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2022. The interim Condensed Consolidated Financial Statements should be read in conjunction with that Annual Report on Form 10-K. Results for the interim periods presented are not necessarily indicative of the results that might be expected for the entire fiscal year.

ONE WORLD PRODUCTS, INC.
Notes to Condensed Consolidated Financial Statements
(Unaudited)

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the following entities, all of which were under common control and ownership at September 30, 2023:

| Name of Entity | State of Incorporation | Relationship |
|---|------------------------|--------------|
| One World Products, Inc. ⁽¹⁾ | Nevada | Parent |
| OWP Ventures, Inc. ⁽²⁾ | Delaware | Subsidiary |
| One World Pharma S.A.S. ⁽³⁾ | Colombia | Subsidiary |
| Colombian Hope, S.A.S. ⁽⁴⁾ | Colombia | Subsidiary |
| Agrobase, S.A.S. ⁽⁵⁾ | Colombia | Subsidiary |

(1) Holding company in the form of a corporation.

(2) Holding company in the form of a corporation and wholly-owned subsidiary of One World Products, Inc.

(3) Wholly-owned subsidiary of OWP Ventures, Inc. since May 30, 2018, located in Colombia and legally constituted as a simplified stock company registered in the Chamber of Commerce of Bogotá on July 18, 2017. Its headquarters are located in Bogotá.

(4) Wholly-owned subsidiary of OWP Ventures, Inc., acquired on November 19, 2019, located in Colombia and legally constituted as a simplified stock company. This company has yet to incur any substantive income or expenses.

(5) Wholly-owned subsidiary of OWP Ventures, Inc., formed on September 12, 2019, located in Colombia and legally constituted as a simplified stock company. This company commenced operations during 2023.

The consolidated financial statements herein contain the operations of the wholly-owned subsidiaries listed above. The Company's headquarters are located in Las Vegas, Nevada and substantially all of its production efforts are within Popayán, Colombia.

Reclassifications

Certain reclassifications have been made to the prior years' financial statements to conform to current year presentation. These reclassifications had no effect on previously reported results of operations or retained earnings.

Foreign Currency Translation

The functional currency of the Company is Colombian Peso (COP). The Company has maintained its financial statements using the functional currency, and translated those financial statements to the US Dollar (USD) throughout this report. Monetary assets and liabilities denominated in currencies other than the functional currency are translated into the functional currency at rates of exchange prevailing at the balance sheet dates. Transactions denominated in currencies other than the functional currency are translated into the functional currency at the exchange rates prevailing at the dates of the transaction. Exchange gains or losses arising from foreign currency transactions are included in the determination of net income (loss) for the respective periods.

Comprehensive Income

The Company has adopted the Financial Accounting Standards Boards ("FASB") Accounting Standards Codification ("ASC") 220, Reporting Comprehensive Income, which establishes standards for reporting and displaying comprehensive income, its components, and accumulated balances in a full-set of general-purpose financial statements. Accumulated other comprehensive income represents the accumulated balance of foreign currency translation adjustments.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that may affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Segment Reporting

ASC Topic 280, "Segment Reporting," requires use of the "management approach" model for segment reporting. The management approach model is based on the way a company's management organizes segments within the company for making operating decisions and assessing performance. The Company operates as a single segment and will evaluate additional segment disclosure requirements as it expands its operations.

ONE WORLD PRODUCTS, INC.
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Fair Value of Financial Instruments

The Company discloses the fair value of certain assets and liabilities in accordance with ASC 820 – Fair Value Measurement and Disclosures (ASC 820). Under ASC 820-10-05, the FASB establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. This Statement reaffirms that fair value is the relevant measurement attribute. The adoption of this standard did not have a material effect on the Company's financial statements as reflected herein. The carrying amounts of cash, accounts receivable, accounts payable and accrued expenses reported on the balance sheets are estimated by management to approximate fair value primarily due to the short-term nature of the instruments.

Cash in Excess of FDIC Insured Limits

The Company maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. Accounts are guaranteed by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000, under current regulations. The Company did not have any cash in excess of FDIC insured limits at September 30, 2023, and has not experienced any losses in such accounts.

Revenue Recognition

The Company recognizes revenue in accordance with ASC 606 — Revenue from Contracts with Customers. Under ASC 606, the Company recognizes revenue from the commercial sales of products, licensing agreements and contracts to perform pilot studies by applying the following steps: (1) identify the contract with a customer; (2) identify the performance obligations in the contract; (3) determine the transaction price; (4) allocate the transaction price to each performance obligation in the contract; and (5) recognize revenue when each performance obligation is satisfied. The Company's sales to date have primarily consisted of the sale of seeds. These sales include multi-element arrangements whereby the Company collects 50% of the sale upon delivery of the seeds, and the remaining 50% upon the completion of the harvest, whether the seeds result in a successful crop, or not. In addition, the Company has a right of first refusal to purchase products resulting from the harvest. At September 30, 2023, the Company had \$11,545 of deferred revenues and \$6,760 of deferred cost of goods sold, as included in other current assets on the balance sheet, that are expected to be recognized upon the customers' completion of their future harvests.

Inventory

Inventories are stated at the lower of cost or net realizable value. Cost is determined on a standard cost basis that approximates the first-in, first-out (FIFO) method. Appropriate consideration is given to obsolescence, excessive levels, deterioration, and other factors in evaluating net realizable value. Our cannabis products consist of cannabis flower grown in-house, along with produced extracts.

Stock-Based Compensation

The Company accounts for equity instruments issued to employees and non-employees in accordance with the provisions of ASC 718 Stock Compensation (ASC 718). All transactions in which goods or services are the consideration received for the issuance of equity instruments are accounted for based on the fair value of the consideration received or the fair value of the equity instrument issued, whichever is more reliably measurable. The measurement date of the fair value of the equity instrument issued is the earlier of the date on which the counterparty's performance is complete or the date at which a commitment for performance by the counterparty to earn the equity instruments is reached because of sufficiently large disincentives for nonperformance.

Basic and Diluted Loss Per Share

The basic net loss per common share is computed by dividing the net loss by the weighted average number of common shares outstanding. Diluted net loss per common share is computed by dividing the net loss adjusted on an "as if converted" basis, by the weighted average number of common shares outstanding plus potential dilutive securities. For the periods presented, potential dilutive securities had an anti-dilutive effect and were not included in the calculation of diluted net loss per common share.

Recent Accounting Pronouncements

From time to time, new accounting pronouncements are issued by the FASB that are adopted by the Company as of the specified effective date. If not discussed, management believes that the impact of recently issued standards, which are not yet effective, will not have a material impact on the Company's financial statements upon adoption.

In July 2023, the FASB issued Accounting Standards Update ("ASU") 2023-03 to amend various SEC paragraphs in the Accounting Standards Codification to primarily reflect the issuance of SEC Staff Accounting Bulletin No. 120. ASU No. 2023-03, "*Presentation of Financial Statements (Topic 205), Income Statement—Reporting Comprehensive Income (Topic 220), Distinguishing Liabilities from Equity (Topic 480), Equity (Topic 505), and Compensation—Stock Compensation (Topic 718): Amendments to SEC Paragraphs Pursuant to SEC Staff Accounting Bulletin No. 120, SEC Staff Announcement at the March 24, 2022 EITF Meeting, and Staff Accounting Bulletin Topic 6.B, Accounting Series Release 280—General Revision of Regulation S-X: Income or Loss Applicable to Common Stock.*" ASU 2023-03 amends the ASC for SEC updates pursuant to SEC Staff Accounting Bulletin No. 120; SEC Staff Announcement at the March 24, 2022 Emerging Issues Task Force ("EITF") Meeting; and Staff Accounting Bulletin Topic 6.B, Accounting Series Release 280 - General Revision of Regulation S-X: Income or Loss Applicable to Common Stock. These updates were immediately effective and did not have a material impact on our financial statements.

ONE WORLD PRODUCTS, INC.
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(Unaudited)

In October 2021, the FASB issued ASU 2021-08, *Business Combinations (Topic 805): Accounting for Contract Assets and Contract Liabilities from Contracts with Customers*, which creates an exception to the general recognition and measurement principle for contract assets and contract liabilities from contracts with customers acquired in a business combination. The new guidance will require companies to apply the definition of a performance obligation under accounting standard codification ASC Topic 606 to recognize and measure contract assets and contract liabilities (i.e., deferred revenue) relating to contracts with customers that are acquired in a business combination. Under current GAAP, an acquirer in a business combination is generally required to recognize and measure the assets it acquires and the liabilities it assumes at fair value on the acquisition date. The new guidance will result in the acquirer recording acquired contract assets and liabilities on the same basis that would have been recorded by the acquiree before the acquisition under ASC Topic 606. These amendments are effective for fiscal years beginning after December 15, 2022, with early adoption permitted. The adoption of ASU 2021-08 did not have a material impact on the Company's financial statements or related disclosures.

In May 2021, the FASB issued ASU No. 2021-04, *Earnings Per Share (Topic 260), Debt – Modifications and Extinguishments (Subtopic 470-50), Compensation (Topic 718), and Derivatives and Hedging – Contracts in Entity's Own Equity (Subtopic 815-40) Issuer's Accounting for Certain Modifications or Exchanges of Freestanding Equity Classified Written Call Options*. ASU 2021-04 addresses issuer's accounting for certain modifications or exchanges of freestanding equity-classified written call options. ASU 2021-04 is effective for fiscal years beginning after December 15, 2021 and interim periods within those fiscal years, with early adoption permitted. The adoption of ASU 2021-04 has not had a material impact on the Company's financial statements or related disclosures.

In March 2020, the FASB issued ASU 2020-04 *establishing Topic 848, Reference Rate Reform*. ASU 2020-04 contains practical expedients for reference rate reform related activities that impact debt, leases, derivatives and other contracts. The pronouncement provides temporary optional expedients and exceptions to the current guidance on contract modifications and hedge accounting to ease the financial reporting burdens related to the expected market transition from the London Interbank Offered Rate ("LIBOR") and other interbank offered rates to alternative reference rates. The guidance was effective upon issuance and may be applied prospectively to contract modifications made and hedging relationships entered into or evaluated on or before December 31, 2022. The adoption of ASU 2020-04 did not have a material impact on the Company's consolidated financial statements, as we transitioned from the London Interbank Offered Rate, commonly referred to as LIBOR, to alternative references rates, as well as utilizing the aforementioned expedients and exceptions provided in ASU 2020-04.

In August 2020, the FASB issued ASU No. 2020-06, *Debt—Debt with Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging—Contracts in Entity's Own Equity (Subtopic 815-40): Accounting for Convertible Instruments and Contracts in an Entity's Own Equity (ASU 2020-06)*, which simplifies the accounting for convertible instruments by reducing the number of accounting models available for convertible debt instruments. This guidance also eliminates the treasury stock method to calculate diluted earnings per share for convertible instruments and requires the use of the if converted method. The new guidance is effective for all entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2021, with early adoption permitted. The adoption of ASU 2020-06 has not had a material impact on the Company's financial statements or related disclosures.

No other new accounting pronouncements, issued or effective during the period ended September 30, 2023, have had or are expected to have a significant impact on the Company's financial statements.

Note 2 –Going Concern

As shown in the accompanying condensed consolidated financial statements as of September 30, 2023, our balance of cash on hand was \$10,152, and we had negative working capital of \$4,152,153 and an accumulated deficit of \$24,489,739. We are too early in our development stage to project future revenue levels, and may not be able to generate sufficient funds to sustain our operations for the next twelve months. Accordingly, we may need to raise additional cash to fund our operations. These factors raise substantial doubt about the Company's ability to continue as a going concern.

In the event sales do not materialize at the expected rates, management would seek additional financing and would attempt to conserve cash by further reducing expenses. There can be no assurance that we will be successful in achieving these objectives; therefore, without sufficient financing it would be unlikely for the Company to continue as a going concern.

ONE WORLD PRODUCTS, INC.
Notes to Condensed Consolidated Financial Statements
(Unaudited)

The condensed consolidated financial statements do not include any adjustments that might result from the outcome of any uncertainty as to the Company's ability to continue as a going concern. The condensed consolidated financial statements also do not include any adjustments relating to the recoverability and classification of recorded asset amounts, or amounts and classifications of liabilities that might be necessary should the Company be unable to continue as a going concern. Our ability to scale production and distribution capabilities and further increase the value of our brands, is largely dependent on our success in raising additional capital.

Note 3 – Related Party Transactions

Common Stock Issued for Services, Related Party

On June 15, 2023, the Company issued 1,500,000 shares of common stock to the Company's President, Joerg Sommer, for services provided. The aggregate fair value of the common stock was \$89,850, based on the closing price of the Company's common stock on the date of grant. The shares were expensed upon issuance.

Note 4 – Fair Value of Financial Instruments

Under FASB ASC 820-10-5, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (an exit price). The standard outlines a valuation framework and creates a fair value hierarchy in order to increase the consistency and comparability of fair value measurements and the related disclosures. Under GAAP, certain assets and liabilities must be measured at fair value, and FASB ASC 820-10-50 details the disclosures that are required for items measured at fair value.

The Company has certain financial instruments that must be measured under the new fair value standard. The Company's financial assets and liabilities are measured using inputs from the three levels of the fair value hierarchy. The three levels are as follows:

Level 1 - Inputs are unadjusted quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.

Level 2 - Inputs include quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (e.g., interest rates, yield curves, etc.), and inputs that are derived principally from or corroborated by observable market data by correlation or other means (market corroborated inputs).

Level 3 - Unobservable inputs that reflect our assumptions about the assumptions that market participants would use in pricing the asset or liability.

The following schedule summarizes the valuation of financial instruments at fair value on a recurring basis in the balance sheet as of September 30, 2023 and December 31, 2022, respectively:

| | Fair Value Measurements at September 30, 2023 | | |
|--|---|----------------|------------|
| | Level 1 | Level 2 | Level 3 |
| Assets | | | |
| Cash | \$ 10,152 | \$ - | \$ - |
| Total assets | 10,152 | - | - |
| Liabilities | | | |
| Convertible note payable, related party | - | 750,000 | - |
| Notes payable, related parties | - | 1,061,500 | - |
| Notes payable, net of \$53,442 of debt discounts at September 30, 2023 | - | 454,237 | - |
| Total liabilities | - | (2,265,737) | - |
| | \$ 10,152 | \$ (2,265,737) | \$ - |
| | | | |
| | Fair Value Measurements at December 31, 2022 | | |
| | Level 1 | Level 2 | Level 3 |
| Assets | | | |
| Cash | \$ 11,016 | \$ - | \$ - |
| Right-of-use asset | - | - | 425,969 |
| Total assets | 11,016 | - | 425,969 |
| Liabilities | | | |
| Lease liabilities | - | - | 427,915 |
| Convertible notes payable | - | 750,000 | - |
| Notes payable | - | 145,524 | - |
| Notes payable, related parties | - | 999,500 | - |
| Total liabilities | - | (1,895,024) | (427,915) |
| | \$ 11,016 | \$ (1,895,024) | \$ (1,946) |

There were no transfers of financial assets or liabilities between Level 1, Level 2 and Level 3 inputs for the nine months ended September 30, 2023 or the year ended December 31, 2022.

ONE WORLD PRODUCTS, INC.
Notes to Condensed Consolidated Financial Statements
(Unaudited)

Note 5 – Inventory

Inventories are stated at the lower of cost or net realizable value. Cost is determined on a standard cost basis that approximates the first-in, first-out (FIFO) method. Appropriate consideration is given to obsolescence, excessive levels, deterioration, and other factors in evaluating net realizable value. Our cannabis products consist of cannabis flower grown in-house, along with produced extracts. Inventory consisted of the following at September 30, 2023 and December 31, 2022, respectively.

| | September 30, 2023 | December 31, 2022 |
|-------------------|-----------------------|----------------------|
| Raw materials | \$ 21,934 | \$ 18,580 |
| Work in progress | 30,174 | 1,464 |
| Finished goods | 316,100 | 80,858 |
| | 368,208 | 100,902 |
| Less obsolescence | (55,472) | (46,749) |
| Total inventory | \$ 312,736 | \$ 54,153 |

Note 6 – Other Current Assets

Other current assets included the following as of September 30, 2023 and December 31, 2022, respectively:

| | September 30, 2023 | December 31, 2022 |
|-----------------------------|-----------------------|----------------------|
| Prepaid expenses | \$ 18,964 | \$ 39,288 |
| Deferred cost of goods sold | 6,760 | 6,655 |
| Total | \$ 25,724 | \$ 45,943 |

Note 7 – Other Assets

Other assets consist entirely of VAT receivables in the amounts of \$213,593 and \$179,927 at September 30, 2023 and December 31, 2022, respectively, which will be repaid to the Company by the applicable taxing authority upon the successful export of the products for which the taxes were originally paid.

Note 8 – Security Deposits

Security deposits included the following as of September 30, 2023 and December 31, 2022, respectively:

| | September 30, 2023 | December 31, 2022 |
|--|-----------------------|----------------------|
| Refundable deposit on equipment purchase | \$ 85,000 | \$ 50,000 |
| Down payment on distillation equipment | - | 1,399,413 |
| Security deposits on leases held in Colombia | - | 395 |
| | \$ 85,000 | \$ 1,449,808 |

ONE WORLD PRODUCTS, INC.
Notes to Condensed Consolidated Financial Statements
(Unaudited)

Note 9 – Fixed Assets

Fixed assets consist of the following at September 30, 2023 and December 31, 2022, respectively:

| | September 30, 2023 | December 31, 2022 |
|--------------------------------|-----------------------|----------------------|
| Land | \$ 138,248 | \$ 138,248 |
| Buildings | 473,971 | 473,971 |
| Office equipment | 30,902 | 30,902 |
| Furniture and fixtures | 6,495 | 6,495 |
| Equipment and machinery | 1,828,006 | 423,547 |
| | 2,477,622 | 1,073,163 |
| Less: accumulated depreciation | (110,205) | (84,627) |
| Total | <u>\$ 2,367,417</u> | <u>\$ 988,536</u> |

Depreciation and amortization expense totaled \$25,578 and \$34,540 for the nine months ended September 30, 2023 and 2022, respectively.

Note 10 – Accrued Expenses

Accrued expenses consisted of the following at September 30, 2023 and December 31, 2022, respectively:

| | September 30, 2023 | December 31, 2022 |
|---|-----------------------|----------------------|
| Accrued payroll | \$ 771,199 | \$ 613,569 |
| Accrued withholding taxes and employee benefits | 42,764 | 31,632 |
| Accrued ICA fees and contributions | 178,053 | 167,037 |
| Accrued interest | 246,463 | 136,220 |
| | <u>\$ 1,238,479</u> | <u>\$ 948,458</u> |

Note 11 – Deferred Revenues

Arrangements with customers include multiple deliverables, consisting of an initial delivery of seeds and a contingent portion of the purchase price that is payable on the customer's future harvest of the plants grown from such seeds. Deferred revenues associated with these multiple-element arrangements were \$11,545 and \$11,808 at September 30, 2023 and December 31, 2022, respectively. Related deferred cost of goods sold were \$6,760 and \$6,655 at September 30, 2023 and December 31, 2022, respectively, resulting in deferred gross margins of \$4,785 and \$5,153 at September 30, 2023 and December 31, 2022, respectively, that is expected to be recognized upon the customers' completion of their harvests in future periods.

Note 12 – Leases

On April 28, 2023, the Company leased commercial property for its extraction facility under a commercial lease contract at a monthly lease rate of 3,000,000 COP (approximately \$645) over a one-year term. The lease shall be automatically extended for another one year period with respect to a mutually agreed upon lease rate at the time of extension. Either party can terminate the lease three months prior to the expiration of the lease term.

In addition, the Company leases its corporate offices and operational facility in Colombia under short-term non-cancelable real property lease agreements that expire within a year. The Company doesn't have any other office or equipment leases that would require capitalization. The office lease contains provisions requiring payment of property taxes, utilities, insurance, maintenance and other occupancy costs applicable to the leased premise. In the locations in which it is economically feasible to continue to operate, management expects to enter into a new lease upon expiration. The extraction facility lease contained provisions requiring payment of property taxes, utilities, insurance, maintenance and other occupancy costs applicable to the leased premise. As the Company's leases do not provide implicit discount rates, the Company uses an incremental borrowing rate based on the information available at the commencement date in determining the present value of lease payments.

ONE WORLD PRODUCTS, INC.
Notes to Condensed Consolidated Financial Statements
(Unaudited)

Terminated Leases

The Company leased its 12,400 square foot extraction facility under a non-cancelable real property lease agreement that commenced on January 1, 2022 and was to expire on December 31, 2027, at a monthly lease rate of 57,339,000 COP (approximately \$15,290). The Company terminated the lease on September 30, 2022, resulting in termination fees of approximately \$7,700. A gain of \$20,148 was recognized on the early extinguishment of the lease for the year ended December 31, 2022.

On October 1, 2022, the Company entered into a five-year non-cancelable property lease, with an automatic five year extension, for a new extraction facility with combined office space, at a monthly lease term of 29,000,000 COP plus VAT and administration fees (approximately \$6,300 in the aggregate), with annual escalation of lease payments equal to the consumer price index, plus 2%. The Company terminated the lease on May 23, 2023, resulting in a gain of \$3,825 on the early extinguishment of the lease for the nine months ended September 30, 2023.

The Company also leased a residential premise under a non-cancelable real property lease agreement that commenced on September 1, 2021 that was to expire on August 31, 2024, at a monthly lease term of 3,800,000 COP (approximately \$1,013), with approximately a 3% annual escalation of lease payments commencing September 1, 2022. The Company terminated the lease on April 1, 2023, resulting in a gain of \$372 on the early extinguishment of the lease for the nine months ended September 30, 2023.

The Company leased another residential premise under a non-cancelable real property lease agreement that commenced on June 1, 2022 and expires on May 30, 2024, at a monthly lease term of 1,900,000 COP (approximately \$507), with an 8% annual escalation of lease payments commencing June 1, 2023. The Company terminated the lease on April 1, 2023, resulting in a gain of \$200 on the early extinguishment of the lease for the nine months ended September 30, 2023.

The components of lease expense were as follows:

| | For the Nine Months Ended September 30, | |
|-------------------------------------|--|------------------|
| | 2023 | 2022 |
| Operating lease cost: | | |
| Amortization of right-of-use assets | \$ 34,391 | \$ 33,431 |
| Interest on lease liabilities | 11,379 | 26,463 |
| Lease payments on short term leases | 1,290 | 12,590 |
| Total operating lease cost | <u>\$ 47,060</u> | <u>\$ 72,484</u> |

Supplemental balance sheet information related to leases was as follows:

| | September 30, 2023 | December 31, 2022 |
|--|-----------------------|----------------------|
| Operating lease: | | |
| Operating lease assets | <u>\$ -</u> | <u>\$ 425,969</u> |
| Current portion of operating lease liabilities | \$ - | 86,235 |
| Noncurrent operating lease liabilities | - | 341,680 |
| Total operating lease liability | <u>\$ -</u> | <u>\$ 427,915</u> |
| Weighted average remaining lease term: | | |
| Operating leases | None | 4.25 years |
| Weighted average discount rate: | | |
| Operating lease | 6.75% | 6.75% |

Supplemental cash flow and other information related to operating leases was as follows:

| | For the Nine Months Ended September 30, | |
|---|--|---------------------|
| | 2023 | 2022 |
| Cash paid for amounts included in the measurement of lease liabilities: | | |
| Operating cash flows used for operating leases | <u>\$ 31,940</u> | <u>\$ 38,725</u> |
| Leased assets obtained in exchange for lease liabilities: | | |
| Total operating lease liabilities | <u>\$ -</u> | <u>\$ 1,535,706</u> |
| Gain on early extinguishment of debt: | <u>\$ 4,397</u> | <u>\$ -</u> |

ONE WORLD PRODUCTS, INC.
Notes to Condensed Consolidated Financial Statements
(Unaudited)

Note 13 – Convertible Note Payable, Related Party

Convertible note payable, related party consists of the following at September 30, 2023 and December 31, 2022, respectively:

| | September 30, 2023 | December 31, 2022 |
|--|-----------------------|----------------------|
| On September 27, 2022, the Company completed the sale of a Convertible Promissory Note in the principal amount of \$750,000 (the “Convertible McCabe Note”) to Dr. John McCabe, an affiliate investor. The unsecured note matures on September 16, 2024 (the “Maturity Date”), bears interest at a rate of 8% per annum, and the principal and interest is convertible into shares of the Company’s convertible Series B common stock at a conversion price of \$15 per share. | \$ 750,000 | \$ 750,000 |
| Total convertible note payable, related party | 750,000 | 750,000 |
| Less: current maturities | - | - |
| Convertible note payable, related party, long-term portion | <u>\$ 750,000</u> | <u>\$ 750,000</u> |

The Company recorded interest expense pursuant to the stated interest rates on the convertible note, related party in the amount of \$44,877 and \$43,899 for the nine months ended September 30, 2023 and 2022, respectively.

Note 14 – Notes Payable, Related Parties

Notes payable, related party, consists of the following at September 30, 2023 and December 31, 2022, respectively:

| | September 30, 2023 | December 31, 2022 |
|--|-----------------------|----------------------|
| On September 11, 2023, the Company received an advance of \$52,000 from Dr. Kenneth Perego, II, M.D., our Vice Chairman of the Board pursuant to an unsecured promissory note due on demand that carries a 10% interest rate. | \$ 52,000 | \$ - |
| On August 31, 2023, the Company received an advance of \$4,000 from Dr. Kenneth Perego, II, M.D., our Vice Chairman of the Board pursuant to an unsecured promissory note due on demand that carries a 6% interest rate. | 4,000 | - |
| On August 14, 2023, the Company received an advance of \$6,000 from Dr. Kenneth Perego, II, M.D., our Vice Chairman of the Board pursuant to an unsecured promissory note due on demand that carries a 6% interest rate. | 6,000 | - |
| On August 5, 2022, the Company received an advance of \$50,000 from Dr. Kenneth Perego, II, M.D., our Vice Chairman of the Board pursuant to an unsecured promissory note due on demand that carries a 6% interest rate. | 50,000 | 50,000 |
| On August 2, 2022, the Company received an advance of \$4,500 from Isiah Thomas, III, our Chairman of the Board and CEO, pursuant to an unsecured promissory note due on demand that carries a 6% interest rate. | 4,500 | 4,500 |
| On June 13, 2022, the Company, through its wholly-owned subsidiary, OWP Ventures, Inc., received an advance of \$100,000 from Dr. John McCabe, an affiliate investor, pursuant to an unsecured promissory note, maturing on January 1, 2024, that carries an 8% interest rate. | 100,000 | 100,000 |
| On July 7, 2022, the Company received an advance of \$5,000 from Dr. Kenneth Perego, II, M.D., our Vice Chairman of the Board pursuant to an unsecured promissory note due on demand that carries a 6% interest rate. | 5,000 | 5,000 |
| On June 3, 2022, the Company received an advance of \$10,000 from Isiah Thomas, III, our Chairman of the Board and CEO, pursuant to an unsecured promissory note due on demand that carries a 6% interest rate. | 10,000 | 10,000 |
| On May 5, 2022, the Company received an advance of \$10,000 from Isiah Thomas, III, our Chairman of the Board and CEO, pursuant to an unsecured promissory note due on demand that carries a 6% interest rate. | 10,000 | 10,000 |
| On May 5, 2022, the Company received an advance of \$20,000 from Dr. Kenneth Perego, II, M.D., our Vice Chairman of the Board pursuant to an unsecured promissory note due on demand that carries a 6% interest rate. | 20,000 | 20,000 |
| On March 1, 2022, the Company, through its wholly-owned subsidiary, OWP Ventures, Inc., received an advance of \$400,000 from Dr. John McCabe, an affiliate investor, pursuant to an unsecured promissory note, maturing on January 1, 2024, that carries an 8% interest rate. | 400,000 | 400,000 |
| On February 15, 2022, the Company, through its wholly-owned subsidiary, OWP Ventures, Inc., received an advance of \$200,000 from Dr. John McCabe, an affiliate investor, pursuant to an unsecured promissory note, maturing on January 1, 2024, that carries an 8% interest rate. | 200,000 | 200,000 |

On December 29, 2021, the Company received an advance of \$200,000 from Dr. Kenneth Perego, II, M.D., our Vice Chairman of the Board pursuant to an unsecured promissory note due January 1, 2024 that carries an 8% interest rate.

| | | |
|---|-----------|------------|
| | 200,000 | 200,000 |
| Total notes payable, related party | 1,061,500 | 999,500 |
| Less: current maturities | 1,061,500 | 99,500 |
| Notes payable, related party, long-term portion | \$ - | \$ 900,000 |

The Company recorded interest expense pursuant to the stated interest rates on the notes payable, related parties, in the amount of \$58,804 and \$43,763 for the nine months ended September 30, 2023 and 2022, respectively.

ONE WORLD PRODUCTS, INC.
Notes to Condensed Consolidated Financial Statements
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Note 15 – Notes Payable

| | September 30, 2023 | December 31, 2022 |
|--|-----------------------|----------------------|
| On August 18, 2023, the Company, through its wholly-owned subsidiary, OWP Ventures, Inc., issued an unsecured promissory note of \$35,000 to LDL8 Consulting, LLC for the purchase of equipment from another vendor. The promissory note bears interest at 10% per annum and is due on demand. In the event of default, the interest rate increases to 15% until repayment. | \$ 35,000 | \$ - |
| On June 23, 2023, the Company completed the sale of a Promissory Note in the principal amount of \$300,000 (the “Third AJB Note”) to AJB Capital Investments LLC (“AJB Capital”) for an aggregate purchase price of \$276,000, pursuant to a Securities Purchase Agreement between the Company and AJB Capital (the “Purchase Agreement”). The Company received net proceeds of \$262,500 after deduction of an original issue discount of \$24,000, \$7,500 of legal fees and a \$6,000 of broker fee, which are being amortized as a debt discount over the life of the loan. | | |
| The Third AJB Note matures on March 23, 2024 (the “Maturity Date”), bears interest at a rate of 12% per annum, and, following an event of default only, is convertible into shares of the Company’s common stock at a conversion price equal to the lesser of the Volume Weighted Average Price (“VWAP”) during (i) the 10 trading day period preceding the issuance date of the note, or (ii) the 10 trading day period preceding date of conversion of the Note. The Note is also subject to covenants, events of defaults, penalties, default interest and other terms and conditions customary in transactions of this nature. | | |
| Pursuant to the Purchase Agreement, the Company paid a commitment fee to AJB Capital in the amount of \$100,000 (the “Commitment Fee”) in the form of 1,666,667 shares of the Company’s common stock (the “Commitment Fee Shares”). During the period commencing on the six-month anniversary of the closing date and ending on the five-year anniversary of the closing date, AJB Capital is entitled to be issued additional shares of common stock or receive a cash payment to the extent AJB Capital’s sale of the Commitment Fee Shares has resulted in net proceeds in an amount less than the Commitment Fee. The Commitment Fee Shares resulted in a debt discount of \$42,175 that is being amortized over the life of the loan. | | |
| In connection with the issuance of the Third AJB Note and Commitment Fee Shares, the Company entered into a Registration Rights Agreement with AJB Capital in which the Company agreed to file a registration statement with the SEC within 180 days of June 23, 2023, registering the shares of common stock issuable under the Third AJB Note and Purchase Agreement. | 300,000 | - |
| On September 15, 2022, the Company, through its wholly-owned subsidiary, One World Pharma, SAS, received proceeds of 55,488,000 COP, or approximately \$12,243, on a loan with a face value of 70,000,000 COP, or approximately \$15,445, from an individual pursuant to an unsecured promissory note, bearing interest at 4% per month, or 48% per annum, due on demand. The debt discount of \$3,202 was expensed as finance costs at the time of origination. The face value of the note has been adjusted by \$1,823 due to foreign currency translation adjustments. | 17,268 | 14,552 |
| On June 17, 2022, the Company, through its wholly-owned subsidiary, One World Pharma, SAS, received proceeds of 230,400,000 COP, or approximately \$55,821, on a loan with a face value of 240,000,000 COP, or approximately \$58,147, from an individual pursuant to an unsecured promissory note, bearing interest at 4% per month, or 48% per annum, due on demand. The debt discount of \$2,326 was expensed as finance costs at the time of origination. The face value of the note has been adjusted by \$3,383 due to foreign currency translation adjustments. | 59,204 | 49,894 |
| On May 31, 2022, the Company, through its wholly-owned subsidiary, One World Pharma, SAS, received proceeds of 314,640,000 COP, or approximately \$76,231, on a loan with a face value of 360,000,000 COP, or approximately \$87,220, from an individual pursuant to promissory note, security by equipment, bearing interest at 2.1% per month, or 25% per annum, which matured on November 28, 2022 and is currently past due. The debt discount of \$10,990 was expensed as finance costs at the time of origination. The face value of the note has been adjusted by \$1,586 due to foreign currency translation adjustments. | 88,806 | 74,841 |
| On May 30, 2022, the Company, through its wholly-owned subsidiary, One World Pharma, SAS, received a non-interest bearing loan of 20,000,000 COP, or approximately \$4,846, from an individual pursuant to an unsecured promissory note, due on demand. The face value of the note has been adjusted by \$88 due to foreign currency translation adjustments. | 4,934 | 4,158 |
| On April 29, 2022, the Company, through its wholly-owned subsidiary, One World Pharma, SAS, received a non-interest bearing loan of 10,000,000 COP, or approximately \$2,423, from an individual pursuant to an unsecured promissory note, due on demand. The face value of the note has been adjusted by \$44 due to foreign currency translation adjustments. | 2,467 | 2,079 |
| Total notes payable | 507,679 | 145,524 |
| Less: unamortized debt discounts | 53,442 | - |
| Notes payable, net of discounts | 454,237 | 145,524 |
| Less: current maturities | 454,237 | 145,524 |

| | | |
|----------------------------------|------|------|
| Notes payable, long-term portion | \$ - | \$ - |
|----------------------------------|------|------|

The Company recognized aggregate debt discounts on the notes payable to AJB Capital for the nine months ended September 30, 2023, as follows:

ONE WORLD PRODUCTS, INC.
Notes to Condensed Consolidated Financial Statements
(Unaudited)

| | September 30, 2023 |
|---|-----------------------|
| Fair value of 1,666,667 commitment shares of common stock | \$ 42,175 |
| Original issue discounts | 24,000 |
| Legal and brokerage fees | 13,500 |
| Total debt discounts | 79,675 |
| Amortization of debt discounts | 26,233 |
| Unamortized debt discounts | \$ 53,442 |

The aggregate debt discounts of \$79,675, for the nine months ended September 30, 2023, are being amortized over the life of the loan using the straight-line method, which approximates the effective interest method. The Company recorded finance expense in the amount of \$26,233 and \$-0- on the amortization of these discounts for the nine months ended September 30, 2023 and 2022, respectively.

The convertible note limits the maximum number of shares that can be owned by the note holder as a result of the conversions to common stock to 4.99% of the Company's issued and outstanding shares.

The Company recorded interest expense pursuant to the stated interest rates on the notes payable in the amount of \$47,255 and \$21,120 for the nine months ended September 30, 2023 and 2022, respectively.

The Company recognized interest expense for the nine months ended September 30, 2023 and 2022, as follows:

| | September 30, 2023 | September 30, 2022 |
|---|-----------------------|-----------------------|
| Finance cost on equity line of credit | \$ - | \$ 15,000 |
| Interest on convertible notes, related party | 44,877 | 43,899 |
| Interest on notes payable, related parties | 58,804 | 43,763 |
| Interest on notes payable | 47,255 | 21,120 |
| Amortization of debt discounts | 13,549 | 50,753 |
| Amortization of debt discounts, common stock | 12,684 | 106,894 |
| Amortization of debt discounts, warrants | - | 255,026 |
| Series B preferred stock issued as a commitment on an ELOC | - | 205,005 |
| Common stock issued as a commitment on the 2 nd AJB Note | - | 134,128 |
| Interest on accounts payable | - | 11,249 |
| Total interest expense | \$ 177,169 | \$ 886,837 |

Note 16 – Convertible Preferred Stock

Preferred Stock

The Company has 10,000,000 authorized shares of \$0.001 par value “blank check” preferred stock, of which 500,000 shares have been designated Series A Preferred Stock and 600,000 shares have been designated Series B Preferred Stock, as amended on August 2, 2022. The shares of Series A Preferred Stock and Series B Preferred Stock are each currently convertible into one hundred (100) shares of the Company's common stock. The Series A Preferred Stock accrues dividends at the rate of 6% per annum, payable in cash as and when declared by the Board or upon a liquidation. The shares of Series B Preferred Stock are not entitled to dividends, other than the right to participate in dividends payable to holders of common stock on an as-converted basis. As of September 30, 2023, there were 99,733 and 248,501 shares of Series A Preferred Stock and Series B Preferred Stock, respectively, issued and outstanding. The Series A and B Preferred Stock are presented as mezzanine equity on the balance sheet due because they carry a stated value of \$10 and \$15 per share, respectively, and a deemed liquidation clause, which entitles the holders thereof to receive proceeds thereof in an amount equal to the stated value per share, plus any accrued and unpaid dividends, before any payment may be made to holders of common stock. Each share of Preferred Stock carries a number of votes equal to the number of shares of common stock into which such Preferred Stock may then be converted. The Preferred Stock generally will vote together with the common stock and not as a separate class.

The Series A and B Preferred Stock have been classified outside of permanent equity and liabilities. the Series A Preferred Stock embodies conditional obligations that the Company may settle by issuing a variable number of equity shares, and in both the Series A and B Preferred Stock, monetary value of the obligation is based on a fixed monetary amount known at inception.

ONE WORLD PRODUCTS, INC.
Notes to Condensed Consolidated Financial Statements
(Unaudited)

Series A Preferred Stock Sales

On various dates between January 4, 2023 and April 3, 2023, the Company received total proceeds from four accredited investors of \$250,000 from the sale of 25,000 units, consisting in the aggregate of 25,000 shares of series A preferred stock and five-year warrants to purchase an aggregate 2,500,000 shares of common stock at an exercise price of \$0.25 per share. The proceeds received were allocated between the Series A Preferred Stock and warrants on a relative fair value basis.

Series A Preferred Stock Payable, Consultants

On July 1, 2023, the Company was obligated to issue 4,500 shares of series A preferred stock in consideration of consulting services. The fair value of the shares was \$45,000, based on recent sales prices of the Company's series A preferred stock on the date of grant. The fair value of the shares have been recognized as a subscription payable, as the shares have not yet been issued.

Series A Preferred Stock Issued for Services, Consultants

On January 1, 2023, the Company issued 4,500 shares of series A preferred stock in consideration of consulting services. The fair value of the shares was \$45,000, based on recent sales prices of the Company's series A preferred stock on the date of grant.

Preferred Stock Dividends

The Series A Preferred Stock accrues dividends at the rate of 6% per annum, payable in cash as and when declared by the Board or upon a liquidation. The Company recognized \$43,808 and \$28,971 for the nine months ended September 30, 2023 and 2022, respectively. A total of \$181,651 of dividends had accrued as of September 30, 2023.

Series B Preferred Stock Issuances

On September 12, 2023, a shareholder converted 10,000 shares of Series B Preferred Stock into 1,000,000 shares of common stock.

On July 7, 2023, a shareholder converted 13,667 shares of Series B Preferred Stock into 1,366,700 shares of common stock.

Note 17 – Commitments and Contingencies

Equity Line of Credit

On September 1, 2022, the Company entered into a Purchase Agreement (the "ELOC Purchase Agreement") with Tysadco Partners, LLC ("Tysadco"). Pursuant to the ELOC Purchase Agreement, Tysadco has agreed to purchase from the Company, from time to time upon delivery by the Company to Tysadco of "Request Notices," and subject to the other terms and conditions set forth in the ELOC Purchase Agreement, up to an aggregate of \$10,000,000 of the Company's common stock. The purchase price of the shares of common stock to be purchased under the Purchase Agreement will be equal to 88% of the lowest daily "VWAP" during the period of 10 trading days beginning five trading days preceding the applicable Request. Each purchase under the Purchase Agreement will be in a minimum amount of \$25,000 and a maximum amount equal to the lesser of (i) \$1,000,000 and (ii) 500% of the average daily trading value of the common stock over the seven trading days preceding the delivery of the applicable Request Notice.

In connection with the ELOC Purchase Agreement, the Company entered into a Registration Rights Agreement with Tysadco under which the Company agreed to file a registration statement with the Securities and Exchange Commission covering the shares of common stock issuable under the ELOC Purchase Agreement and conversion of the Commitment Fee Shares (the "Registration Rights Agreement"). There have not been any advances on this arrangement to date.

Contingent Compensation

On August 22, 2023, the Company entered into an advisor agreement with an individual to provide consulting and business advisory services to the Company. Pursuant to the agreement, the Company has agreed to compensate the consultant a fee of \$5,000 per month, which is to be deferred until the Company completes the sale of its equity securities in a transaction, or related series of transactions, resulting in aggregate gross proceeds to the Company of at least \$5,000,000, while the Advisor is providing Services (the "Qualified Offering"). Within 60 days of the closing of a Qualified Offering, the Company shall pay to Advisor a cash bonus of up to \$200,000. The advisor shall have no participation in any manner or form with any Qualified Offering.

On May 23, 2023, the Company appointed Joerg Sommer to be the Company's President. In connection with his appointment, the Company entered into an offer letter with Mr. Sommer (the "Offer Letter") under which he will initially be paid an annual base salary of \$60,000, which will increase to \$240,000 upon the closing of an offering of the Company's equity securities that results in gross proceeds to the Company of at least \$5,000,000. Mr. Sommer received 1,500,000 shares of the Company's common stock upon his appointment as President; and is entitled to be issued an additional 1,500,000 shares of the Company's common stock within 60 days of the closing of a Qualified Offering. Mr. Sommer will also be entitled to a bonus of up to \$380,000 upon the sale of the Company's equity securities during the term of his employment, as set forth below;

\$200,000 upon the Company raising \$2 million
\$80,000 upon the Company raising an additional \$1 million
\$60,000 upon the Company raising an additional \$1 million
\$40,000 upon the Company raising an additional \$1 million

Note 18 – Changes in Stockholders' Equity

Common Stock

The Company is authorized to issue an aggregate of 300,000,000 shares of common stock with a par value of \$0.001. As of September 30, 2023, there were 76,736,274 shares of common stock issued and outstanding.

Common Stock Sales

On February 14, 2023, the Company sold 3,000,000 shares of common stock at a price of \$0.10 per share for total cash proceeds of \$300,000.

ONE WORLD PRODUCTS, INC.
Notes to Condensed Consolidated Financial Statements
(Unaudited)

Common Stock Issued as a Commitment Fee

On June 23, 2023, the Company paid a commitment fee to AJB Capital in the form of 1,666,667 shares of common stock in connection with the issuance of the Third AJB Note (defined above). The aggregate fair value of the common stock was \$42,175, based on the closing price of the Company's common stock on the date of grant. The shares are being amortized as a debt discount over the life of the loan.

Common Stock Issued for Services, Related Party

On June 15, 2023, the Company issued 1,500,000 shares of common stock to the Company's President, Joerg Sommer, for services provided. The aggregate fair value of the common stock was \$89,850, based on the closing price of the Company's common stock on the date of grant. The shares were expensed upon issuance.

Common Stock Issued for Services

On September 18, 2023, the Company issued 1,000,000 shares of common stock to ClearThink Capital Partners, LLC, for services provided. The aggregate fair value of the common stock was \$84,000, based on the closing price of the Company's common stock on the date of grant. The shares were expensed upon issuance.

Amortization of Stock-Based Compensation

A total of \$121,052 and \$123,440 of stock-based compensation expense was recognized from the amortization of options to purchase common stock over their vesting period during the nine months ended September 30, 2023 and 2022, respectively.

Note 19 – Common Stock Options

Stock Incentive Plan

On February 12, 2020, the Company's stockholders approved our 2019 Stock Incentive Plan (the "2019 Plan"), which had been adopted by the Company's Board of Directors (the "Board") as of December 10, 2019. The 2019 Plan provides for the issuance of up to 10,000,000 shares of common stock to the Company and its subsidiaries' employees, officers, directors, consultants and advisors, stock options (non-statutory and incentive), restricted stock awards, stock appreciation rights ("SARs"), restricted stock units ("RSUs") and other performance stock awards. Options granted under the 2019 Plan may either be intended to qualify as incentive stock options under the Internal Revenue Code of 1986, or may be non-qualified options, and are exercisable over periods not exceeding ten years from date of grant. Unless sooner terminated in accordance with its terms, the Stock Plan will terminate on December 10, 2029.

Outstanding Options

Options to purchase an aggregate total of 10,392,000 shares of common stock at a weighted average strike price of \$0.14, exercisable over a weighted average life of 7.37 years were outstanding as of September 30, 2023.

Options Granted

On August 22, 2023, the Company awarded options to purchase 250,000 shares of common stock under the 2019 Plan at an exercise price equal to \$0.10 per share, exercisable over a ten year period to a consultant. The estimated value using the Black-Scholes Pricing Model, based on a volatility rate of 145% and a call option value of \$0.0735, was \$18,367. The options were fully vested, resulting in \$18,367 of stock-based compensation expense during the nine months ending September 30, 2023.

The Company recognized a total of \$121,052, and \$123,440 of compensation expense during the nine months ended September 30, 2023 and 2022, respectively, related to common stock options issued in the prior year to officers, directors, and employees that are being amortized over the implied service term, or vesting period, of the options. The remaining unamortized balance of these options is \$29,342 as of September 30, 2023.

Note 20 – Warrants

Outstanding Warrants

Warrants to purchase an aggregate total of 14,011,650 shares of common stock at a weighted average strike price of \$0.29, exercisable over a weighted average life of 2.16 years were outstanding as of September 30, 2023.

Warrants Granted

On April 3, 2023, the Company received proceeds of \$100,000 from the sale of 10,000 units, consisting of 10,000 shares of Series A Preferred Stock and five-year warrants to purchase 1,000,000 shares of common stock at an exercise price of \$0.25 per share from an accredited investor. The proceeds received were allocated between the Series A Preferred Stock and warrants on a relative fair value basis. The aggregate estimated value of the warrants using the Black-Scholes Pricing Model, based on a weighted average volatility rate of 146% and a weighted average call option value of \$0.0635, was \$63,508.

ONE WORLD PRODUCTS, INC.
Notes to Condensed Consolidated Financial Statements
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On January 27, 2023, the Company received proceeds of \$100,000 from the sale of 10,000 units, consisting of 10,000 shares of Series A Preferred Stock and five-year warrants to purchase 1,000,000 shares of common stock at an exercise price of \$0.25 per share from an accredited investor. The proceeds received were allocated between the Series A Preferred Stock and warrants on a relative fair value basis. The aggregate estimated value of the warrants using the Black-Scholes Pricing Model, based on a weighted average volatility rate of 148% and a weighted average call option value of \$0.0672, was \$67,180.

On January 9, 2023, the Company received proceeds of \$25,000 from the sale of 2,500 units, consisting of 2,500 shares of Series A Preferred Stock and five-year warrants to purchase 250,000 shares of common stock at an exercise price of \$0.25 per share from an accredited investor. The proceeds received were allocated between the Series A Preferred Stock and warrants on a relative fair value basis. The aggregate estimated value of the warrants using the Black-Scholes Pricing Model, based on a weighted average volatility rate of 152% and a weighted average call option value of \$0.0550, was \$13,757.

On January 4, 2023, the Company received proceeds of \$25,000 from the sale of 2,500 units, consisting of 2,500 shares of Series A Preferred Stock and five-year warrants to purchase 250,000 shares of common stock at an exercise price of \$0.25 per share from an accredited investor. The proceeds received were allocated between the Series A Preferred Stock and warrants on a relative fair value basis. The aggregate estimated value of the warrants using the Black-Scholes Pricing Model, based on a weighted average volatility rate of 156% and a weighted average call option value of \$0.0559, was \$13,970.

Note 21 – Income Taxes

The Company accounts for income taxes under FASB ASC 740-10, which requires use of the liability method. FASB ASC 740-10-25 provides that deferred tax assets and liabilities are recorded based on the differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes, referred to as temporary differences.

For the nine months ended September 30, 2023, and the year ended December 31, 2022, the Company incurred a net operating loss and, accordingly, no provision for income taxes has been recorded. In addition, no benefit for income taxes has been recorded due to the uncertainty of the realization of any tax assets. At September 30, 2023, the Company had approximately \$9,746,000 of federal net operating losses. The net operating loss carry forwards, if not utilized, will begin to expire in 2025.

Based on the available objective evidence, including the Company's history of its loss, management believes it is more likely than not that the net deferred tax assets will not be fully realizable. Accordingly, the Company provided for a full valuation allowance against its net deferred tax assets at September 30, 2023 and December 31, 2022, respectively.

In accordance with FASB ASC 740, the Company has evaluated its tax positions and determined there are no uncertain tax positions.

Note 22 – Subsequent Events

The Company evaluates events that have occurred after the balance sheet date through the date these financial statements were issued.

Related Party Debt Financing

On October 11, 2023, the Company received an advance of \$25,000 from the Company's President, Joerg Sommer, pursuant to an unsecured promissory note due on demand that carries a 10% interest rate.

Common Stock Sales

On October 2, 2023, the Company sold 1,000,000 shares of common stock at a price of \$0.10 per share for total cash proceeds of \$100,000.

Common Stock Issued for Services

On October 4, 2023, the Company issued 572,083 shares of common stock to ClearThink Capital Partners, LLC, for services provided. The aggregate fair value of the common stock was \$51,487, based on the closing price of the Company's common stock on the date of grant.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information contained in this Form 10-Q is intended to update the information contained in our Annual Report on Form 10-K for the year ended December 31, 2022 and presumes that readers have access to, and will have read, the "Management's Discussion and Analysis of Financial Condition and Results of Operations" and other information contained in such Form 10-K. The following discussion and analysis also should be read together with our financial statements and the notes to the financial statements included elsewhere in this Form 10-Q.

The following discussion contains certain statements that may be deemed "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements appear in a number of places in this Report, including, without limitation, "Management's Discussion and Analysis of Financial Condition and Results of Operations." These statements are not guarantees of future performance and involve risks, uncertainties and requirements that are difficult to predict or are beyond our control. Forward-looking statements speak only as of the date of this quarterly report. You should not put undue reliance on any forward-looking statements. We strongly encourage investors to carefully read the factors described in the Form 10-K in the section entitled "Risk Factors" for a description of certain risks that could, among other things, cause actual results to differ from these forward-looking statements. We assume no responsibility to update the forward-looking statements contained in this quarterly report on Form 10-Q. The following should also be read in conjunction with the unaudited Financial Statements and notes thereto that appear elsewhere in this report.

Overview

Through our wholly-owned subsidiary, One World Pharma S.A.S, we are a licensed cannabis cultivation, production and distribution (export) company located in Popayán, Colombia (nearest major city is Cali). We plan to be a producer of raw cannabis and hemp plant ingredients for both medical and industrial uses across the globe. We have received licenses from the Colombian government to cultivate, produce and distribute the raw ingredients of the cannabis and hemp plant for medicinal, scientific and industrial purposes. Specifically, we are one of the only companies in Colombia to receive seed, cultivation, extraction and export licenses from the Colombian government. Currently, we own approximately 30 acres and have a covered greenhouse built specifically to cultivate high-grade cannabis and hemp. In addition, we have entered into agreements with local farming cooperatives that include small farmers and indigenous tribe members, under which they will cultivate cannabis on up to approximately 140 acres of land using our seeds and propagation techniques, and sell their harvested products to us on an exclusive basis. We planted our first crop of cannabis in 2018, which we began harvesting in the first quarter of 2019 for the purpose of further research and development activities and quality control testing of the cannabis we have produced.

We have been generating revenue from the sale of our seeds since the second quarter of 2020. Between August 2021 and March 2022, we made payments of approximately \$1,400,000 for the purchase of a state-of-the-art distillation machine that cleared customs and was placed in service within our vertically integrated extraction facility during the second quarter of 2023. The installation of this equipment makes us one of the only companies in Colombia to both, hold licenses and possess the capability to extract high-quality CBD and THC oils.

We added to our product pipeline premium coffee certified by the Colombian National Coffee Federation infused with CBD, teas infused with CBD and a series of wellness products, including sports CBD energy drinks for optimum performance, CBD facial and body creams for anti-inflammatory and anti-aging use. We expect to start exporting products in the beginning of 2024, including CBD flower and distillate oil, while developing white label commercial agreements with partners in Europe, USA, and Latin America.

Results of Operations for the Three Months Ended September 30, 2023 and 2022:

The following table summarizes selected items from the statement of operations for the three months ended September 30, 2023 and 2022.

| | Three Months Ended September 30, | | Increase / (Decrease) |
|----------------------------|----------------------------------|--------------|--------------------------|
| | 2023 | 2022 | |
| Revenues | \$ 5,906 | \$ 33,373 | \$ (27,467) |
| Cost of goods sold | 767 | 23,969 | (23,202) |
| Gross profit (loss) | 5,139 | 9,404 | (4,265) |
| Operating expenses: | | | |
| General and administrative | 142,464 | 378,910 | (236,446) |
| Professional fees | 236,139 | 95,946 | 140,193 |
| Depreciation expense | 9,274 | 9,883 | (609) |
| Total operating expenses: | 387,877 | 484,739 | (96,862) |
| Operating loss | (382,738) | (475,335) | (92,597) |
| Total other expense | (67,568) | (518,808) | (451,240) |
| Net loss | \$ (450,306) | \$ (994,143) | \$ (543,837) |

Revenues

Revenues during the three months ended September 30, 2023 were \$5,906, compared to \$33,373 during the three months ended September 30, 2022, a decrease of \$27,467, or 82%. Revenues decreased as we transitioned to new management at our operating facility.

Cost of Goods Sold

Cost of goods sold for the three months ended September 30, 2023 were \$767, compared to \$23,969 for the three months ended September 30, 2022, a decrease of \$23,202, or 97%. Cost of goods sold consists primarily of labor, agricultural raw materials, depreciation and overhead. Costs of goods sold decreased as we transitioned to new management at our operating facility.

General and Administrative Expenses

General and administrative expenses for the three months ended September 30, 2023 were \$142,464, compared to \$378,910 during the three months ended September 30, 2022, a decrease of \$236,446, or 62%. The expenses for the current period consisted primarily of compensation expenses, office rent, and travel costs. General and administrative expenses decreased primarily due to decreased salaries and wages and lease expenses in Colombia over the comparative period, as we transitioned to new management. General and administrative expenses included non-cash, stock-based compensation of \$29,347 during the each of the three months ended September 30, 2023 and 2022.

Professional Fees

Professional fees for the three months ended September 30, 2023 were \$236,139, compared to \$95,946 during the three months ended September 30, 2022, an increase of \$140,193, or 146%. Professional fees included non-cash, stock-based compensation of \$147,367 and \$11,833 during the three months ended September 30, 2023 and 2022, respectively. Professional fees increased primarily due to increased stock-based compensation issued to consultants during the current period.

Depreciation Expense

Depreciation expense for the three months ended September 30, 2023 was \$9,274, compared to \$9,883 during the three months ended September 30, 2022, a decrease of \$609, or 6%. Depreciation expense decreased due to the prior year disposal of office equipment.

Other Income (Expense)

Other expenses, on a net basis, for the three months ended September 30, 2023 were \$67,568, compared to other expenses, on a net basis, of \$518,808 during the three months ended September 30, 2022, a decrease in net expenses of \$451,240, or 87%. Other expenses consisted of \$67,571 of interest expense, including \$12,684 of stock-based finance costs on the amortization of debt discounts, as partially offset by \$3 of interest income, for the three months ended September 30, 2023, compared to \$529,915 of interest expense, including \$109,969 of stock-based finance costs on the amortization of debt discounts, \$339,133 of stock-based commitment fees on debt and equity financing, and a loss on the sale of fixed assets of \$9,041, as partially offset by a gain of \$20,148 on the early extinguishment of our extraction facility lease in Colombia, during the three months ended September 30, 2022.

Net Loss

Net loss for the three months ended September 30, 2023 was \$450,306, or \$0.01 per share, compared to \$994,143, or \$0.02 per share, during the three months ended September 30, 2022, a decrease of \$543,837, or 55%. The net loss decreased primarily due to decreased compensation and office expenses during the current period as we transitioned to new management over our Colombian subsidiary.

Results of Operations for the Nine Months Ended September 30, 2023 and 2022:

The following table summarizes selected items from the statement of operations for the nine months ended September 30, 2023 and 2022.

| | Nine Months Ended September 30, | | Increase / (Decrease) |
|----------------------------|---------------------------------|----------------|--------------------------|
| | 2023 | 2022 | |
| Revenues | \$ 8,082 | \$ 76,384 | \$ (68,302) |
| Cost of goods sold | 1,866 | 54,765 | (52,899) |
| Gross profit | 6,216 | 21,619 | (15,403) |
| Operating expenses: | | | |
| General and administrative | 907,595 | 1,148,100 | (240,505) |
| Professional fees | 413,651 | 380,801 | 32,850 |
| Depreciation expense | 25,578 | 34,540 | (8,962) |
| Total operating expenses: | 1,346,824 | 1,563,441 | (216,617) |
| Operating loss | (1,340,608) | (1,541,822) | (201,214) |
| Total other expense | (172,766) | (753,317) | (580,551) |
| Net loss | \$ (1,513,374) | \$ (2,295,139) | \$ (781,765) |

Revenues

Revenues during the nine months ended September 30, 2023 were \$8,082, compared to \$76,384 during the nine months ended September 30, 2022, a decrease of \$68,302, or 89%. Revenues decreased as we transitioned to new management at our operating facility.

Cost of Goods Sold

Cost of goods sold for the nine months ended September 30, 2023 were \$1,866, compared to \$54,765 for the nine months ended September 30, 2022, a decrease of \$52,899, or 97%. Cost of goods sold consists primarily of labor, agricultural raw materials, depreciation and overhead. Costs of goods sold decreased as we transitioned to new management at our operating facility.

General and Administrative Expenses

General and administrative expenses for the nine months ended September 30, 2023 were \$907,595, compared to \$1,148,100 during the nine months ended September 30, 2022, a decrease of \$240,505, or 21%. The expenses for the current period consisted primarily of compensation expenses, office rent, and travel costs. General and administrative expenses decreased primarily due to decreased salaries and wages and lease expenses in Colombia over the prior year, as we transitioned to new management. General and administrative expenses included non-cash, stock-based compensation of \$177,891 and \$88,041 during the nine months ended September 30, 2023 and 2022, respectively.

Professional Fees

Professional fees for the nine months ended September 30, 2023 were \$177,512, compared to \$284,855 during the nine months ended September 30, 2022, a decrease of \$107,343, or 38%. Professional fees included non-cash, stock-based compensation of \$207,011 and \$35,399 during the nine months ended September 30, 2023 and 2022, respectively. Professional fees decreased primarily due to decreased legal fees during the current period.

Depreciation Expense

Depreciation expense for the nine months ended September 30, 2023 was \$25,578, compared to \$34,540 during the nine months ended September 30, 2022, a decrease of \$8,962, or 26%. Depreciation expense decreased due to the prior year disposal of office equipment.

Other Income (Expense)

Other expenses, on a net basis, for the nine months ended September 30, 2023 were \$172,766, compared to other expenses, on a net basis, of \$753,317 during the nine months ended September 30, 2022, a decrease in net expenses of \$580,551, or 77%. Other expenses consisted of \$177,169 of interest expense, including \$12,684 of stock-based finance costs on the amortization of debt discounts, as partially offset by a gain on early extinguishment of debt of \$4,397 on the termination of long term leases and \$6 of interest income, for the nine months ended September 30, 2023, compared to \$886,837 of interest expense, including \$361,921 of stock-based finance costs on the amortization of debt discounts, \$339,133 of stock-based commitment fees on debt and equity financing, and a loss on the sale of fixed assets of \$9,041, as partially offset by a gain of \$20,148 on the early extinguishment of our extraction facility lease in Colombia, \$1,000 of sublet income on our office space, a gain on early extinguishment of debt of \$121,372 on the forgiveness of a PPP Loan and \$41 of interest income, during the nine months ended September 30, 2022.

Net Loss

Net loss for the nine months ended September 30, 2023 was \$1,513,374, or \$0.02 per share, compared to \$2,295,139, or \$0.03 per share, during the nine months ended September 30, 2022, a decrease of \$781,765, or 34%. The net loss decreased primarily due to decreased interest expense on our debt financing.

Liquidity and Capital Resources

The following is a summary of the Company's cash flows provided by (used in) operating, investing, financing activities and effect of exchange rate changes on cash for the nine months ended September 30, 2023 and 2022:

| | 2023 | 2022 |
|---|-----------------|--------------------|
| Operating Activities | \$ (1,043,238) | \$ (1,124,967) |
| Investing Activities | (5,046) | (36,851) |
| Financing Activities | 874,500 | 1,117,581 |
| Effect of Exchange Rate Changes on Cash | 172,920 | (6,820) |
| Net Decrease in Cash | <u>\$ (864)</u> | <u>\$ (51,057)</u> |

Net Cash Used in Operating Activities

During the nine months ended September 30, 2023, net cash used in operating activities was \$1,043,238, compared to net cash used in operating activities of \$1,124,967 for the nine months ended September 30, 2022. The cash used in operating activities was primarily attributable to our net loss.

Net Cash Used in Investing Activities

During the nine months ended September 30, 2023, net cash used in investing activities was \$5,046, compared to net cash used in investing activities of \$36,851 for the nine months ended September 30, 2022. The cash used in investing activities during the current period consisted entirely of purchases of fixed assets, as compared to the purchases of fixed assets, as partially offset by proceeds received on the sale of fixed assets in the comparative period.

Net Cash Provided by Financing Activities

During the nine months ended September 30, 2023, net cash provided by financing activities was \$874,500, compared to net cash provided by financing activities of \$1,117,581 for the nine months ended September 30, 2022. The current period consisted of \$250,000 of proceeds received on the sale of preferred stock, \$300,000 from the sale of common stock and \$262,500 of proceeds received on debt financing and \$62,000 of proceeds received on debt financing received by related parties, compared to \$1,117,581 of proceeds received on debt financing and \$150,000 of proceeds received on the sale of preferred stock, as partially offset by \$750,000 of repayments on debt, compared to \$947,000 of proceeds received on debt financing and \$3,577,505 received on the sale of preferred and common stock, less debt repayments of \$455,567, during the nine months ended September 30, 2022.

Ability to Continue as a Going Concern

As of September 30, 2023, our balance of cash on hand was \$10,152, and we had negative working capital of \$4,152,153 and an accumulated deficit of \$24,489,739. We are too early in our development stage to project future revenue levels, and may not be able to generate sufficient funds to sustain our operations for the next twelve months. Accordingly, we will need to raise additional cash to fund our operations. These factors raise substantial doubt about the Company's ability to continue as a going concern.

In the event sales do not materialize at the expected rates, management would seek additional financing and would attempt to conserve cash by further reducing expenses. There can be no assurance that we will be successful in achieving these objectives; therefore, without sufficient financing it would be unlikely for the Company to continue as a going concern.

The condensed consolidated financial statements do not include any adjustments that might result from the outcome of any uncertainty as to the Company's ability to continue as a going concern. The condensed consolidated financial statements also do not include any adjustments relating to the recoverability and classification of recorded asset amounts, or amounts and classifications of liabilities that might be necessary should the Company be unable to continue as a going concern. Our ability to scale production and distribution capabilities and further increase the value of our brands, is largely dependent on our success in raising additional capital.

Critical Accounting Policies and Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires our management to make assumptions, estimates and judgments that affect the amounts reported, including the notes thereto, and related disclosures of commitments and contingencies, if any. We have identified certain accounting policies that are significant to the preparation of our financial statements. These accounting policies are important for an understanding of our financial condition and results of operations. Critical accounting policies are those that are most important to the presentation of our financial condition and results of operations and require management's subjective or complex judgment, often as a result of the need to make estimates about the effect of matters that are inherently uncertain and may change in subsequent periods. Certain accounting estimates are particularly sensitive because of their significance to financial statements and because of the possibility that future events affecting the estimate may differ significantly from management's current judgments.

While our significant accounting policies are more fully described in notes to our consolidated financial statements appearing elsewhere in this Form 10-Q, we believe that the following accounting policies are the most critical to aid you in fully understanding and evaluating our reported financial results and affect the more significant judgments and estimates that we used in the preparation of our financial statements.

Revenue Recognition

The Company recognizes revenue in accordance with ASC 606 — Revenue from Contracts with Customers. Under ASC 606, the Company recognizes revenue from the commercial sales of products, licensing agreements and contracts to perform pilot studies by applying the following steps: (1) identify the contract with a customer; (2) identify the performance obligations in the contract; (3) determine the transaction price; (4) allocate the transaction price to each performance obligation in the contract; and (5) recognize revenue when each performance obligation is satisfied. The Company's sales to date have primarily consisted of the sale of seeds. These sales include multi-element arrangements whereby the Company collects 50% of the sale upon delivery of the seeds, and the remaining 50% upon the completion of the harvest, whether the seeds result in a successful crop, or not. In addition, the Company has a right of first refusal to purchase products resulting from the harvest. At September 30, 2023, the Company had \$11,545 of deferred revenues and \$6,760 of deferred cost of goods sold, as included in other current assets on the balance sheet, that are expected to be recognized upon the customers' completion of their future harvests.

Inventory

Inventories are stated at the lower of cost or net realizable value. Cost is determined on a standard cost basis that approximates the first-in, first-out (FIFO) method. Appropriate consideration is given to obsolescence, excessive levels, deterioration, and other factors in evaluating net realizable value. Our cannabis products consist of cannabis flower grown in-house, along with produced extracts.

Stock-Based Compensation

The Company accounts for equity instruments issued to employees and non-employees in accordance with the provisions of ASC 718 Stock Compensation (ASC 718). All transactions in which goods or services are the consideration received for the issuance of equity instruments are accounted for based on the fair value of the consideration received or the fair value of the equity instrument issued, whichever is more reliably measurable. The measurement date of the fair value of the equity instrument issued is the earlier of the date on which the counterparty's performance is complete or the date at which a commitment for performance by the counterparty to earn the equity instruments is reached because of sufficiently large disincentives for nonperformance.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

As a "smaller reporting company" as defined by Item 10 of Regulation S-K, the Company is not required to provide the information required by this Item

ITEM 4. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and our Chief Financial Officer evaluated the effectiveness of our disclosure controls and procedures as of September 30, 2023. The term "disclosure controls and procedures," as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of such date, our disclosure controls and procedures were not effective as of September 30, 2023.

Changes in Internal Control over Financial Reporting

There have been no significant changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) or in other factors that occurred during the period of our evaluation or subsequent to the date we carried out our evaluation which have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. The design of any system of controls and procedures is based in part upon certain assumptions about the likelihood of future events. There can be no assurance that any system of controls and procedures will succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

We are not a party to any legal or administrative proceedings that we believe, individually or in the aggregate, would be likely to have a material adverse effect on our financial condition or results of operations.

ITEM 1A. RISK FACTORS

As a “smaller reporting company” as defined by Item 10 of Regulation S-K, the Company is not required to provide the information required by this Item.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following issuances of equity securities by the Company during the three month period ended September 30, 2023 were exempt from the registration requirements of the Securities Act of 1933, as amended, pursuant to Section 4(a)(2) thereof and Regulation D thereunder:

Series B Preferred Stock Conversions

On September 12, 2023, a shareholder converted 10,000 shares of Series B Preferred Stock into 1,000,000 shares of common stock, restricted in accordance with Rule 144.

On July 7, 2023, a shareholder converted 13,667 shares of Series B Preferred Stock into 1,366,700 shares of common stock, restricted in accordance with Rule 144.

Common Stock Issued for Services

On September 18, 2023, the Company issued 1,000,000 shares of common stock, restricted in accordance with Rule 144, to ClearThink Capital Partners, LLC, for services provided. The aggregate fair value of the common stock was \$84,000, based on the closing price of the Company’s common stock on the date of grant.

In connection with the above security issuances, we did not pay any underwriting discounts or commissions. None of the sales of securities described or referred to above was registered under the Securities Act. In making the sales without registration under the Securities Act, we relied upon one or more of the exemptions from registration contained in Section 4(2) of the Securities Act, and in Regulation D promulgated under the Securities Act. No general solicitation or advertising was used in connection with the sales.

All of these transactions described above were exempt from registration in reliance on Section 4(a)(2) of the Securities Act of 1933, as amended, as a transaction by an issuer not involving a public offering. We did not pay any underwriting discounts or commissions in any of these transactions. The recipients of securities in each of these transactions represented their intention to acquire these securities for investment only and not with a view to offer or sell, in connection with any distribution of the securities, and appropriate legends were affixed to the share certificates and instruments issued in such transactions.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None

ITEM 6. EXHIBITS

| Exhibit | Description |
|----------|--|
| 2.1 | Agreement and Plan of Merger dated February 21, 2019, among the Company, OWP Merger Subsidiary Inc. and OWP Ventures, Inc. (incorporated by reference to Exhibit 2.1 of the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on February 25, 2019) |
| 3.1 | Articles of Incorporation of the Company (incorporated by reference to Exhibit 3.1 of the Company's Registration Statement on Form S-1 filed with the Securities and Exchange Commission on November 24, 2014) |
| 3.2 | Certificate of Amendment to Articles of Incorporation of the Company (incorporated by reference to Exhibit 3.1 of the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on January 8, 2019) |
| 3.3 | Certificate of Amendment to Articles of Incorporation of the Company (incorporated by reference to Exhibit 3.1 of the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on February 25, 2020) |
| 3.4 | Certificate of Designation of Series A Preferred Stock of the Company dated June 1, 2020 (incorporated by reference to Exhibit 3.4 of the Company's Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on June 26, 2020) |
| 3.5 | Bylaws of the Company (incorporated by reference to Exhibit 3.2 of the Company's Registration Statement on Form S-1 filed with the Securities and Exchange Commission on November 24, 2014) |
| 3.6 | Certificate of Designation of Series B Preferred Stock of the Company dated February 2, 2021 (incorporated by reference to Exhibit 3.1 of the Company's Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on February 8, 2021) |
| 4.1 | Promissory Note of the Company in the Principal Amount of \$300,000 issued to AJB Capital Investments LLC, dated June 23, 2023 (incorporated by reference to Exhibit 4.1 of the Company's Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on July 5, 2023) |
| 10.1+ | 2019 Stock Incentive Plan (incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on February 25, 2020) |
| 10.2+ | Form of Stock Option Grant Notice for grants under the 2019 Stock Incentive Plan (incorporated by reference to Exhibit 10.2 of the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on February 25, 2020) |
| 10.3+ | Form of Option Agreement for grants under the 2019 Stock Incentive Plan (incorporated by reference to Exhibit 10.3 of the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on February 25, 2020) |
| 10.4+ | Letter Agreement between the Company and Isiah L. Thomas, III, dated June 3, 2020 (incorporated by reference to Exhibit 10.2 of the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on June 9, 2020) |
| 10.5 | Securities Purchase Agreement, dated as of June 23, 2023, between the Company and AJB Capital Investments LLC (incorporated by reference to Exhibit 10.5 of the Company's Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on July 5, 2023) |
| 10.6 | Securities Purchase Agreement, dated as of February 7, 2021, between the Company and ISIAH International LLC (incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on February 8, 2021) |
| 10.7 | Registration Rights Agreement, dated June 23, 2023, between the Company and AJB Capital Investments LLC (incorporated by reference to Exhibit 10.7 of the Company's Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on July 5, 2023) |
| 10.8 | Commercial Lease Agreement dated November 26, 2021, between R&B Inversiones S.A.S. and One World Pharma S.A.S. (incorporated by reference to Exhibit 10.10 of the Company's Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on May 16, 2022) |
| 10.9 | Purchase Agreement, dated September 1, 2022, between the Company and Tysadco Partners, LLC (incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on September 7, 2022) |
| 10.10 | Securities Purchase Agreement, dated September 1, 2022, between the Company and Tysadco Partners, LLC (incorporated by reference to Exhibit 10.2 of the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on September 7, 2022) |
| 10.11 | Registration Rights Agreement, dated September 1, 2022, between the Company and Tysadco Partners, LLC (incorporated by reference to Exhibit 10.3 of the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on September 7, 2022) |
| 10.12 | Convertible Promissory Note Purchase Agreement, dated September 16, 2022, between the Company and Dr. John McCabe (incorporated by reference to Exhibit 10.15 of the Company's Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission by One World Products, Inc. on November 14, 2022) |
| 10.13 | Convertible Note, dated September 16, 2022, between One World Products, Inc. and Dr. John McCabe (incorporated by reference to Exhibit 10.16 of the Form 10-Q filed with the Securities and Exchange Commission by on November 14, 2022) |
| 10.14+ | Offer Letter dated April 25, 2003 by and between the Company and Jeorg Sommer (incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K filed with the Securities and Exchange Commission on May 23, 2023) |
| 31.1* | Certification of Chief Executive Officer pursuant to Securities Exchange Act of 1934 Rule 13a-14(a) or 15d-14(a) |
| 31.2* | Certification of Chief Financial Officer pursuant to Securities Exchange Act of 1934 Rule 13a-14(a) or 15d-14(a) |
| 32.1* | Certification of Chief Executive Officer pursuant to Securities Exchange Act of 1934 Rule 13a-14(b) or 15d-14(b) and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 32.2* | Certification of Chief Financial Officer pursuant to Securities Exchange Act of 1934 Rule 13a-14(b) or 15d-14(b) and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 101.INS* | Inline XBRL Instance Document |
| 101.SCH* | Inline XBRL Schema Document |
| 101.CAL* | Inline XBRL Calculation Linkbase Document |
| 101.DEF* | Inline XBRL Definition Linkbase Document |
| 101.LAB* | Inline XBRL Labels Linkbase Document |
| 101.PRE* | Inline XBRL Presentation Linkbase Document |
| 104* | Cover Page Interactive Data File (embedded within the Inline XBRL document) |

* Filed herewith.

+ Compensatory plan or agreement.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 15, 2023

One World Products, Inc.

/s/ Isiah L. Thomas III

Isiah L. Thomas III
Chief Executive Officer
(Principal Executive Officer)

/s/ Timothy Woods

Timothy Woods
Chief Financial Officer
(Principal Financial Officer)

**CERTIFICATIONS PURSUANT TO
RULE 13A-14(A) OR RULE 15D-14(A),
AS ADOPTED PURSUANT TO
RULE 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Isiah L. Thomas III, certify that:

1. I have reviewed this quarterly report on Form 10-Q of One World Products, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to me by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under my supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Isiah L. Thomas III

Isiah L. Thomas III
Chief Executive Officer

Dated: November 15, 2023

**CERTIFICATIONS PURSUANT TO
RULE 13A-14(A) OR RULE 15D-14(A),
AS ADOPTED PURSUANT TO
RULE 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Timothy Woods, certify that:

1. I have reviewed this quarterly report on Form 10-Q of One World Products, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to me by others within those entities, particularly during the period in which this report is being prepared;
 - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under my supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Timothy Woods

Timothy Woods
Chief Financial Officer

Dated: November 15, 2023

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of One World Products, Inc. (the "Company") on Form 10-Q for the period ending September 30, 2023 (the "Report") I, Isiah L. Thomas III, Chief Executive Officer of the Company, certify, pursuant to 18 USC Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge and belief:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. Information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 15, 2023

/s/ Isiah L. Thomas III

Name: Isiah L. Thomas III

Title: Chief Executive Officer

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of One World Products, Inc. (the "Company") on Form 10-Q for the period ending September 30, 2023 (the "Report") I, Timothy Woods, Principal Financial Officer of the Company, certify, pursuant to 18 USC Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge and belief:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. Information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 15, 2023

/s/ Timothy Woods

Name: Timothy Woods

Title: Chief Financial Officer
